

# Smart Calling Eliminate The Fear Failure And Rejection From Cold Calling

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#### **Smart Calling - Art Sobczak**

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**December 2013, Volume 6, Issue 4 - Baylor University**

Sobczak, Art (2013), Smart Calling: Eliminate the Fear, Failure, and Rejection from Cold Calling, Hoboken, NJ: John Wiley & Sons About the Author Clint Justice, MBA Candidate Baylor University Clint is a graduate student from Atlanta, GA He received his BA in Psychology with a minor in Business Administration from Baylor University

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fear it is a robocall, and answer once, then the calls escalate My daughter left on a cruise, and named me the contact person I said to her, 'Oh great! Now I have to answer every robocall for fear it might be a call about you'); Sue Coon Comments, CG Docket Nos 18-152 (June 19, 2018) ("Even though I don't answer, I still have to

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